

## Proposal

(Valid for 30 days from Proposal date)

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**Prepared For:** All Bidders Date: May 18, 2015

Proposal Number: H2-61351-1

Job Name: Anthem Lakes Assisted Living Facility Mayport *Engineer:* McVeigh and Mangum

Bid Date: May 19, 2015

**Delivery Terms:** Freight Allowed and Prepaid - F.O.B. Factory Payment Terms: Net 30 Days

Trane U.S. Inc. is pleased to provide the following proposal for your review and approval. Proposal is based on M-Series Drawings dated 04-10-2015. No specifications are acknowledged.

# **Assisted Living Facility:**

## Tag Data - Split System Air Conditioning Units (Small) (Qty: 25)

ltem	Tag(s)	Qty	Description	Model Number
A1	AHU-1	2	Split System	4TWR4060D1000-GAM2A0C00S-1S-0000-00
A2	AHU-2	6	Split System	4TWR4048D1000-GAM2A0C60S-1S-0000-00
A3	AHU-4	3	Split System	4TWR4030D1000-GAM2A0A00S-1S-0000-00
A4	AHU-8	3	Split System	4TWR4036D1000-GAM2A0B42S-1S-0000-00
A5	AHU-12	11	Split System	4TWR4018D1000-GAF2A0A08S-1S-0000-00

## Product Data - Split System Air Conditioning Units (Small)

## Item: A1 Qty: 2 Tag(s): AHU-1

4TWR4 Heat Pump Outdoor Unit 5 Ton - Nominal Cooling Capacity 200 - 230 Volt 1 Phase 60 Hertz 5 Ton air handler Low EFF PSC Programmable 7 day , 3 heat/2 cool thermostat (Fld) 10.80/14.40 kW Htr w/Ckt Brk 208/240/1 (Fld)

## Item: A2 Qty: 6 Tag(s): AHU-2

4TWR4 Heat Pump Outdoor Unit 4 Ton - Nominal Cooling Capacity 200 - 230 Volt 1 Phase 60 Hertz 5 Ton air handler Programmable 7 day , 3 heat/2 cool thermostat (Fld) 10.80/14.40 kW Htr w/Ckt Brk 208/240/1 (Fld) Item: A3 Qty: 3 Tag(s): AHU-4 4TWR4 Heat Pump Outdoor Unit 2.5 Ton - Nominal Cooling Capacity 200 - 230 Volt 1 Phase 60 Hertz Good 2.5 Ton air handler Programmable 7 day , 3 heat/2 cool thermostat (Fld) 5.77/7.68 kW Electric Htr w/ Ckt Brk for 208/240V 1 Phase 60 Hz (Fld)

## Item: A4 Qty: 3 Tag(s): AHU-8

4TWR4 Heat Pump Outdoor Unit 3 Ton - Nominal Cooling Capacity 200 - 230 Volt 1 Phase 60 Hertz 3.5 Ton air handler Programmable 7 day , 3 heat/2 cool thermostat (Fld) 7.21/9.60 kW Electric Htr w/Ckt Brk for 208/240V 1 Phase 60 Hz (Fld)

## Item: A5 Qty: 11 Tag(s): AHU-12

4TWR4 Heat Pump Outdoor Unit 1.5 Ton - Nominal Cooling Capacity 200 - 230 Volt 1 Phase 60 Hertz 1.5 Ton air handler Programmable 7 day , 3 heat/2 cool thermostat (Fld) 5.77/7.68 kW Electric Heater for 208/240V 1 Phase 60 Hertz (Fld)

**EXCLUSIONS:** Disconnects, System controls, Spare filters, Start up, Training, Refrigerant specialties (ie... line sets, check valves, sight glass, etc.), External vibration isolation, Coatings

## Tag Data - Split System Air Conditioning Units (Large) (Qty: 1)

ltem	Tag(s)	Qty	Description	Model Number
B1	AHU-16	1	ALF	TWA120030R0-TWE120D300A

## Product Data - Split System Air Conditioning Units (Large)

#### Item: B1 Qty: 1 Tag(s): AHU-16

TWA Heat Pump Outdoor Unit 10 Ton Nominal Cooling Capacity Single Compressor - R-410A 208-230 Volt 3 Phase 60 Hertz ReliaTel Controls TWE Air Handler Unit 10 Ton Nominal Cooling Capacity Single Refrigerant Circuit - R410 208-230 Volt 3 Phase 60 Hertz 18.71/24.92kw (208/240 volt 60 cycle) 3 phase heater (Fld)

#### Tag Data - Electric Unit Heaters (Qty: 1)

ltem	Tag(s)	Qty	Description	Model Number
C1	UH-1	1	Electric Unit Heaters	UHEC051AACA

### **Product Data - Electric Unit Heaters**

Item: C1 Qty: 1 Tag(s): UH-1 Electric Unit Heater 5.0 kW Unit Capacity 1 Phase 60 Cycle 208 Volt Element and Motor 24 Volt Control Transformer Single Pole Single Throw 25A Thermostat (Fld) Unit Mounted in Field Disconnect Switch 2 Pole for 1 Phase (Fld) Unit Mounted in Field Summer Fan Switch Line Voltage Single Pole Single Throw (Fld) Mounting Bracket - Vertical Discharge (Fld)

EXCLUSIONS: Disconnects, Hanging hardware, Startup and Training.

#### Tag Data - Ductless Mini-Splits Systems (Qty: 2)

Item	Tag(s)	Qty	Description
D1	DSS-1	1	Ductless Mini-Splits Systems
D2	DSS-5	1	Ductless Mini-Splits Systems

#### Product Data - Ductless Mini-Splits Systems

#### **All Units**

Wireless Remote Control (Fld)

#### Item: D1 Qty: 1 Tag(s): DSS-1

4TXK6512A10N0B 12MBh 16 SEER Heatpump 4MXW6512A10N0B 12MBh 16 SEER Heatpump

#### Item: D2 Qty: 1 Tag(s): DSS-5

4TXK6518A10N0B 18MBh 16 SEER Heatpump 4MXW6518A10N0B 18MBh 16 SEER Heatpump

**EXCLUSIONS:** Disconnects, System controls, Spare filters, Start up, Training, Refrigerant specialties (ie... line sets, check valves, sight glass, etc.), External vibration isolation, Coatings

## Tag Data - Multisplit Ductless Systems (Qty: 4)

Item	Tag(s)	Qty	Description
E1	DSS-2/DHP-2	3	Multisplit Ductless Systems
E2	DSS-3	1	Multisplit Ductless Systems

## Product Data - Multisplit Ductless Systems

#### All Units

4TXM6518A1020B 18MBh 2 Port Outdoor Unit Wireless Remote Control (Fld)

### Item: E1 Qty: 3 Tag(s): DSS-2/DHP-2

2 12MBh Multisplit Duct Indoor Unit

## Item: E2 Qty: 1 Tag(s): DSS-3

1 12MBh Multisplit Duct Indoor Unit

#### Tag Data -100% OA Split System Air Conditioning Units (Large) (Qty: 2)

Item	Tag(s)	Qty	Description	Model Number
F1	MUA-1,	2	100% OA Split	OTWA120030R0-OTWE120D30
	MUA-2`		System	0A

### Product Data - Split System Air Conditioning Units (Large)

Item: F1 Qty: 2 Tag(s): MUA-1, MUA-2 TWA Heat Pump Outdoor Unit Scheduled Capacity Single Compressor - R-410A 208-230 Volt 3 Phase 60 Hertz ReliaTel Controls TWE Air Handler Unit Scheduled Capacity Modulating Hot Gas Reheat Single Refrigerant Circuit - R410 208-230 Volt 3 Phase 60 Hertz

**EXCLUSIONS:** Disconnects, System controls, Spare filters, Start up, Training, Refrigerant specialties (ie... line sets, check valves, sight glass, etc.), External vibration isolation, Coatings

## Tag Data – Heat Pump VTAC Air Conditioner (Small) (Qty: 88)

ltem	Tag(s)	Qty	Description	Model Number
G1	VTAC-1	51	Heat Pump VTAC	12SPXA4-HP / 4TWR4018
G2	VTAC-2	37	Heat Pump VTAC	18SPXA6-HP / 4TWR4018

#### Product Data - Split System Air Conditioning Units (Small)

Item: G1 Qty: 88 Tag(s): VTAC-1, VTAC-2 Heat Pump VTAC-1 4KW Electric Heat VTAC-2 6 KW Electric Heat 240/1 Wall Sleeve Architectural Louvered Panel – Custom Color

**EXCLUSIONS:** Disconnects, System controls, Spare filters, Start up, Training, Refrigerant specialties (ie... line sets, check valves, sight glass, etc.), External vibration isolation, Coatings

#### Tag Data - Split Heat Pump Residential Units (Small) (Qty: 6)

Item	Tag(s)	Qty	Description	Model Number
H1	AHU-1R	6	Heat Pump VTAC	31UCX8 / 4TWR4024

#### Product Data - Split System Air Conditioning Units (Small)

Item: G1 Qty: 88 Tag(s): VTAC-1, VTAC-2

Heat Pump ECM Motor Wall Mounting Rails 208/1

# Memory Care Facility:

## Tag Data - Split System Air Conditioning Units (Small) (Qty: 11)

Item	Tag(s)	Qty	Description	Model Number
11	AHU-1	6	MC 2-Ton	4TWR4030D1000-GAM2A0000S-1S-0000-00
12	AHU-2	1	MC 3-Ton	4TWR4036D1000-GAM2A0B02S-1S-0000-00
13	AHU-4	2	MC 4-ton	4TWR4048D1000-GAM2A0C00S-1S-0000-00
14	AHU-8	2	MC 5-Ton	4TWR4060D1000-GAM2A0C00S-1S-0000-00

## Product Data - Split System Air Conditioning Units (Small)

## Item: I1 Qty: 6 Tag(s): AHU-1

4TWR4 Heat Pump Outdoor Unit 2.5 Ton - Nominal Cooling Capacity 200 - 230 Volt 1 Phase 60 Hertz 2.5 Ton air handler Programmable 7 day , 3 heat/2 cool thermostat (Fld) 5.77/7.68 kW Electric Htr w/ Ckt Brk for 208/240V 1 Phase 60 Hz (Fld)

## Item: I2 Qty: 1 Tag(s): AHU-2

4TWR4 Heat Pump Outdoor Unit 3 Ton - Nominal Cooling Capacity 200 - 230 Volt 1 Phase 60 Hertz 3.5 Ton air handler Programmable 7 day , 3 heat/2 cool thermostat (Fld) 7.21/9.60 kW Electric Htr w/Ckt Brk for 208/240V 1 Phase 60 Hz (Fld)

## Item: I3 Qty: 2 Tag(s): AHU-4

4TWR4 Heat Pump Outdoor Unit 4 Ton - Nominal Cooling Capacity 200 - 230 Volt 1 Phase 60 Hertz 5 Ton air handler Programmable 7 day , 3 heat/2 cool thermostat (Fld) 10.80/14.40 kW Htr w/Ckt Brk 208/240/1 (Fld)

## Item: I4 Qty: 2 Tag(s): AHU-8

4TWR4 Heat Pump Outdoor Unit 5 Ton - Nominal Cooling Capacity 200 - 230 Volt 1 Phase 60 Hertz 5 Ton air handler Programmable 7 day , 3 heat/2 cool thermostat (Fld) 10.80/14.40 kW Htr w/Ckt Brk 208/240/1 (Fld)

#### Tag Data - Electric Unit Heaters (Qty: 1)

Item	Tag(s)	Qty	Description	Model Number
J1	UH-1	1	Electric Unit Heaters	UHEC051AACA

## **Product Data - Electric Unit Heaters**

#### Item: J1 Qty: 1 Tag(s): UH-1

Electric Unit Heater 5.0 kW Unit Capacity 1 Phase 60 Cycle 208 Volt Element and Motor 24 Volt Control Transformer Contactor Single Pole Single Throw 25A Thermostat (Fld) Unit Mounted in Field Disconnect Switch 2 Pole for 1 Phase (Fld) Unit Mounted in Field Summer Fan Switch Line Voltage Single Pole Single Throw (Fld) Mounting Bracket - Vertical Discharge (Fld)

**EXCLUSIONS:** Disconnects, Hanging hardware, Startup and Training.

#### Tag Data - Ductless Mini-Splits Systems (Qty: 2)

ltem	Tag(s)	Qty	Description
K1	DSS-4	2	Ductless Mini-Splits Systems

## Product Data - Ductless Mini-Splits Systems

#### Item: K1 Qty: 2 Tag(s): DSS-4

4TXK6512A10N0B 12MBh 16 SEER Heatpump 4MXW6512A10N0B 12MBh 16 SEER Heatpump Wireless Remote Control (Fld)

**EXCLUSIONS:** Disconnects, System controls, Spare filters, Start up, Training, Refrigerant specialties (ie... line sets, check valves, sight glass, etc.), External vibration isolation, Coatings

#### Tag Data – Heat Pump PTHP Air Conditioning Unit (Qty: 32)

Item	Tag(s)	Qty	Description	Model Number
L1	PTHP-1	22	Heat Pump VTAC	AZ61H09
L2	PTHP-2	10	Heat Pump VTAC	AZ61H07

## Product Data - Split System PTHP-1, PTHP-2

Heat Pump 208/1 Wall Sleeve Condensate Kit

## Items Not Included With PTAC's:

- Wall mounted thermostats
- Rigging and off loading
- Start-up or wiring
- Architectural grills
- Labor Warranty

Total Net Price for Assisted Living Facility (Excluding Sales Tax) ......\$ To Follow

Total Net Price for Memory Care Facility (Excluding Sales Tax) ......\$ To Follow

Tax Status: Taxable Exempt		IF EXEMPT PLEASE SUBMIT COMPLETED TAX EXEMPTION CERTIFICATE WITH YOUR SIGNED PROPOSAL OR WITH YOUR PURCHASING DOCUMENTS, KEEP YOUR ORIGINAL ON FILE IN THE OFFICE. YOU WILL BE CHARGED TAX IF A VALID EXEMPTION CERTIFICATE IS NOT ON FILE BEFORE EQUIPMENT, PARTS OR SERVICES ARE PROVIDED. SEE WWW.TAXSITES.COM/STATE-LINKS.HTML FOR TAX FORMS.
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Anticipation Discount

Trane has created an easy way to reduce your cost through the Anticipation Discount Program (ADP). ADP is a flexible program designed for all customers. Your discount depends on how much you pay, when you pay, the current discount rate and the date your equipment ships.

Total Potential ADP Discount for this project ......\$ To Follow

Your Trane representative will be happy to provide you with a formal ADP quotation so you can lock in your savings.

Sincerely,

Jeremy Kittinger - Trane U.S. Inc. 8929 Western Way Jacksonville, FL 32256-8391 Phone: (904) 363-6088 Cell: (904) 738-1838 Fax: (904) 363-1134

This proposal is subject to your acceptance of the attached Trane terms and conditions.

## Anthem Lakes Assisted Living Facility Mayport

TERMS AND CONDITIONS - COMMERCIAL EQUIPMENT

"Company" shall mean Trane Canada ULC for sales in Canada and Trane U.S. Inc. for sales in the United States.

1. Acceptance. These terms and conditions are an integral part of Company's offer and form the basis of any agreement (the "Agreement") resulting from Company's proposal (the "Proposal") for the sale of the described commercial equipment and any ancillary services (the "Equipment"). COMPANY'S TERMS AND CONDITIONS ARE SUBJECT TO PERIODIC CHANGE OR AMENDMENT. The Proposal is subject to acceptance in writing by the party to whom this offer is made or an authorized agent ("Customer") delivered to Company within 30 days from the date of the Proposal. If Customer accepts the Proposal by placing an order, without the addition of any other terms and conditions. If Customer's order is expressly conditioned upon Company's acceptance or assent to terms and/or conditions of be by Company's terms and conditions attached or referenced serves as Company's notice of objection to Customer's terms and as Company's counter-offer to provide Equipment in accordance with the Proposal and the Company's terms and conditions. If Customer does not reject or object in writing to Company within 10 days, Company's counter-offer will be deemed acceptance of Company's terms and conditions. If Customer does not reject or object in writing to Company within 10 days, Company's terms and conditions. This Agreement is subject to credit approval by Company. Upon disapproval of credit, Company may delay or suspend performance or, at its option, renegotate prices and/or terms and conditions with Customer. If Company and Customer are unable to agree on such revisions, this Agreement shall be cancelled without any liability.

2. Title and Risk of Loss. All Equipment sales with destinations to Canada or the U.S. shall be made as follows: FOB Company's U.S. manufacturing facility or warehouse (full freight allowed). Title and risk of loss or damage to Equipment will pass to Customer upon tender of delivery of such to carrier at Company's U.S. manufacturing facility or warehouse.

3. Pricing and Taxes. Following acceptance without addition of any other terms and condition of sale or any other modification by Customer, the prices stated are firm provided that notification of release for immediate production and shipment is received at Company's factory not later than 3 months from order acceptance. If such release is received later than 3 months from order acceptance date, prices will be increased a straight 1% (not compounded) for each 1 month period (or part thereof) beyond the 3 month firm price period up to the date of receipt of such release. If such release is not received within 6 months after the date of order acceptance, the prices are subject to renegotiation or at Company's option, the order will be cancelled. Any delay in shipment caused by Customer's actions will subject prices to increase equal to the percentage increase in list prices during that period of delay and Company may charge Customer with incurred storage fees. In no event will prices be decreased. The price of Equipment does not include any present or future foreign, federal, state, or local property, license, privilege, sales, use, excise, value added, gross receipts or other like taxes or assessments. Such amounts will be itemized separately to Customer, who will make prompt payment to Company. Company will accept valid exemption documentation for such from Customer, if applicable. All prices include packaging in accordance with Company's standard procedures. Charges for special packaging, crating or packing are the responsibility of Customer.

4. Delivery and Delays. Delivery dates are approximate and not guaranteed. Company will use commercially reasonable efforts to deliver the Equipment on or before the estimated delivery date will notify Customer if the estimated delivery dates cannot be honored, and will deliver the Equipment and services as soon as practicable thereafter. In no event will Company be liable for any damages or expenses caused by delays in delivery.

5. Performance. Company shall be obligated to furnish only the Equipment described in the Proposal and in submittal data (if such data is issued in connection with the order). Company may rely on the acceptance of the Proposal, and in submittal data as acceptance of the suitability of the Equipment for the particular project or location. Unless specifically stated in the Proposal, compliance with any local building codes or other laws or regulations relating to specifications or the location, use or operation of the Equipment is the sole responsibility of Customer. If Equipment is tendered that does not fully comply with the provisions of this Agreement, and Equipment is rejected by Customer, Company will have the right to cure within a reasonable time after notice thereof by substituting a conforming tender whether or not the time for performance has passed.

6. Force Majeure. Company's duty to perform under this Agreement and the Equipment prices are contingent upon the non-occurrence of an Event of Force Majeure. If the Company shall be unable to carry out any material obligation under this Agreement due to an Event of Force Majeure, this Agreement shall at Company's election (i) remain in effect but Company's obligations shall be suspended until the uncontrollable event terminates or (ii) be terminated upon 10 days notice to Customer, in which event Customer shall pay Company for all parts of the Work furnished to the date of termination. An "Event of Force Majeure" shall mean any cause or event beyond the control of Company. Without limiting the foregoing, "Event of Force Majeure" includes: acts of God; acts of terrorism, war or the public enemy; flood; earthquake; tornado; storm; fire; civil disobedience; pandemic insurrections; riots; labor/labour disputes; labor/labour or material shortages; sabotage; restraint by court order or public authority (whether valid or invalid); and action or non-action by or inability to obtain or keep in force the necessary governmental authorizations, permits, licenses, certificates or approvals if not caused by Company; and the requirements of any applicable government in any manner that diverts either the material or the finished product to the direct or indirect benefit of the government.

7. Limited Warranty. Company warrants the Equipment manufactured by Company for a period of the lesser of 12 months from initial start-up or 18 months from date of shipment, whichever is less, against failure due to defects in material and manufacture and that it has the capacities and ratings set forth in Company's catalogs and bulletins ("Warranty"). Equipment manufactured by Company that includes required start-up and sold in North America will not be warranted by Company unless Company performs the Equipment startup. Exclusions from this Warranty include damage or failure arising from: wear and tear; corrosion, erosion, deterioration; modifications made by others to the Equipment; repairs or alterations by a party other than Company that adversely affects the stability or reliability of the Equipment; vandalism; neglect; accident; adverse weather or environmental conditions; abuse or improper use; improper installation; commissioning by a party other than Company; unusual physical or electrical or mechanical stress; operation with any accessory, equipment or part not specifically approved by Company; refrigerant not supplied by Company; and/or lack of proper maintenance as recommended by Company. Company shall not be obligated to pay for the cost of lost refrigerant or lost product. Company's obligations and liabilities under this Warranty are limited to furnishing replacement equipment or parts, at its option, FCA (Incoterms 2000) factory or warehouse (f.o.b. factory or warehouse for US domestic purposes) at Company-designated shipping point, freight-allowed to Company's warranty agent's stock location, for all non-conforming Company-manufactured Equipment (which have been returned by Customer to Company. Returns must have prior written approval by Company and are subject to restocking charge where applicable. Equipment, material and/or parts that are not manufactured by Company are not warranted by Company and have such warranties as may be extended by the respective manufacturer. COMPANY MAKES NO REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, REGARDING PREVENTION OF MOLD/MOULD, FUNGUS, BACTERIA, MICROBIAL GROWTH, OR ANY OTHER CONTAMINATES. No warranty liability whatsoever shall attach to Company until Customer's complete order has been paid for in full and Company's liability under this Warranty shall be limited to the purchase price of the Equipment shown to be defective. Additional warranty protection is available on an extra-cost basis and must be in writing and agreed to by an authorized signatory of the Company. EXCEPT FOR COMPANY'S WARRANTY EXPRESSLY SET FORTH HEREIN, COMPANY DOES NOT MAKE, AND HEREBY EXPRESSLY DISCLAIMS, ANY WARRANTIES, EXPRESS OR IMPLIED CONCERNING ITS PRODUCTS, EQUIPMENT OR SERVICES, INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF DESIGN, MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE, OR OTHERS THAT ARE ALLEGED TO ARISE FROM COURSE OF DEALING OR TRADE.

8. Indemnity. To the fullest extent permitted by law, Company and Customer shall indemnify, defend and hold harmless each other from any and all claims, actions, costs, expenses, damages and liabilities, including reasonable attorneys' fees, resulting from death or bodily injury or damage to real or personal property, to the extent caused by the negligence or misconduct of their respective employees or other authorized agents in connection with their activities within the scope of this Agreement. Neither party shall indemnify the other against claims, damages, expenses or liabilities to the extent attributable to the acts or omissions of the other party. If the parties are both at fault, the obligation to indemnify shall be proportional to their relative fault. The duty to indemnify will continue in full force and effect, notwithstanding the expiration or early termination hereof, with respect to any claims based on facts or conditions that occurred prior to expiration or termination.

#### Anthem Lakes Assisted Living Facility Mayport

9. Insurance. Upon request, Company will furnish evidence of its standard insurance coverage. If Customer has requested to be named as an additional insured under Company's insurance policy, Company will do so but only subject to Company's manuscript additional insured endorsement under its primary Commercial General Liability policies. In no event does Company waive any rights of subrogation.

10. Customer Breach. Each of the following events or conditions shall constitute a breach by Customer and shall give Company the right, without an election of remedies, to terminate this Agreement, require payment prior to shipping, or suspend performance by delivery of written notice: (1) Any failure by Customer to pay amounts when due; or (2) any general assignment by Customer for the benefit of its creditors, or if Customer becomes bankrupt or insolvent or takes the benefit of any statute for bankrupt or insolvent debtors, or makes or proposes to make any proposal or arrangement with creditors, or if any steps are taken for the winding up or other termination of Customer or the liquidation of its assets, or if a trustee, receiver, or similar person is appointed over any of the assets or interests of Customer; (3) Any representation or warranty furnished by Customer in connection with this Agreement is false or misleading in any material respect when made; or (4) Any failure by Customer to perform or comply with any material provision of this Agreement. Customer shall be liable to the Company for all Equipment furnished and all damages sustained by Company (including lost profit and overhead).

11. Limitation of Liability. NOTWITHSTANDING ANYTHING TO THE CONTRARY, IN NO EVENT SHALL COMPANY BE LIABLE FOR ANY SPECIAL, INCIDENTAL, INDIRECT CONSEQUENTIAL, OR PUNITIVE OR EXEMPLARY DAMAGES (INCLUDING WITHOUT LIMITATION REFRIGERANT LOSS, BUSINESS INTERRUPTION, LOST DATA, LOST REVENUE, LOST PROFITS) EVEN IF A PARTY HAS BEEN ADVISED OF SUCH POSSIBLE DAMAGES OR IF SAME WERE REASONABLY FORESEEABLE AND REGARDLESS OF WHETHER THE CAUSE OF ACTION IS FRAMED IN CONTRACT, NEGLIGENCE, ANY OTHER TORT, WARRANTY, STRICT LIABILITY, OR PRODUCT LIABILITY). In no event will Company's liability in connection with the provision of products or services or otherwise under this Agreement exceed the entire amount paid to Company by Customer under this Agreement.

12. Nuclear Liability. In the event that the Equipment sold hereunder is to be used in a nuclear facility, Customer will, prior to such use, arrange for insurance or governmental indemnity protecting Company against all liability and hereby releases and agrees to indemnify Company and its suppliers for any nuclear damage, including loss of use, in any manner arising out of a nuclear incident, whether alleged to be due, in whole or in part to the negligence or otherwise of Company or its suppliers.

13. Intellectual Property; Patent Indemnity. Company retains all ownership, license and other rights to all patents, trademarks, copyrights, trade secrets and other intellectual property rights related to the Equipment, and, except for the right to use the Equipment sold, Customer obtains no rights to use any such intellectual property. Company agrees to defend any suit or proceeding brought against Customer so far as such suit or proceeding is solely based upon a claim that the use of the Equipment provided by Company constitutes infringement of any patent of the United States of America, provided Company is promptly notified in writing and given authority, information and assistance for defense of same. Company will, at its option, procure for Customer the right to continue to use said Equipment, or modify it so that it becomes non-infringing, or replace same with non-infringing Equipment, or to remove said Equipment and to refund the purchase price. The foregoing will not be construed to include any Agreement by Company to accept any liability whatsoever in respect to patents for inventions including more than the Equipment furnished hereunder, or in respect of patents for methods and processes to be carried out with the aid of said Equipment. The provision of Equipment by Company does not convey any license, by implication, estoppel, or otherwise, under patent claims covering combinations of said Equipment with other devices or elements. The foregoing states the entire liability of Company with regard to patent infringement. Notwithstanding the provisions of this paragraph, Customer will hold Company harmless against any expense or loss resulting from infringement of patents or trademarks arising from compliance with Customer's designs or specifications or instructions.

14. Cancellation. Equipment is specially manufactured in response to orders. An order placed with and accepted by Company cannot be delayed, canceled, suspended, or extended except with Company's written consent and upon written terms accepted by Company that will reimburse Company for and indemnify Company against loss and provide Company with a reasonable profit for its materials, time, labor, services, use of facilities and otherwise. Customer will be obligated to accept any Equipment shipped, tendered for delivery or delivered by Company pursuant to the order prior to any agreed delay, cancellation, suspension or extension of the order. Any attempt by Customer to unilaterally revoke, delay or suspend acceptance for any reason whatever after it has agreed to delivery of or accepted any shipment shall constitute a breach of this Agreement. For purposes of this paragraph, acceptance occurs by any waiver of inspection, use or possession of Equipment, payment of the invoice, or any indication of exclusive control exercised by Customer.

**15.** Invoicing and Payment. Équipment shall be invoiced to Customer upon tender of delivery thereof to the carrier. Customer shall pay Company's invoices within net 30 days of shipment date. Company reserves the right to add to any account outstanding for more than 30 days a service charge equal to the lesser of the maximum allowable legal interest rate or 1.5% of the principal amount due at the end of each month. Customer shall pay all costs (including attorneys' fees) incurred by Company in attempting to collect amounts due and otherwise enforcing these terms and conditions. If requested, Company will provide appropriate lien waivers upon receipt of payment. Company may at any time decline to ship, make delivery or perform work except upon receipt of cash payment, letter of credit, or security, or upon other terms and conditions satisfactory to Company. Customer agrees that, unless Customer makes payment in advance, Company will have a purchase money security interest in all Equipment to secure payment in full of all amounts due Company and its order for the Equipment, together with these terms and conditions, form a security agreement (as defined by the UCC in the United States and as defined in the Personal Property Security Act in Canada). Customer shall keep the Equipment free of all taxes and encumbrances, shall not remove the Equipment frem its original installation point and shall not assign or transfer any interest in the Equipment until all payments due Company have been made. The purchase money security interest granted herein attaches upon Company's acceptance of postpone the time for attachment unless specifically noted in writing on the accepted order. Customer will have no rights of set off against any amounts, which become payable to Company under this Agreement or otherwise.

16. Claims. Company will consider claims for concealed shortages in shipments or rejections due to failure to conform to an order only if such claims or rejections are made in writing within 15 days of delivery and are accompanied by the packing list and, if applicable, the reasons in detail why the Equipment does not conform to Customer's order. Upon receiving authorization and shipping instructions from authorized personnel of Company, Customer may return rejected Equipment, transportation charges prepaid, for replacement. Company may charge Customer any costs resulting from the testing, handling, and disposition of any Equipment returned by Customer which are not found by Company to be nonconforming. All Equipment damaged during shipment and all claims relating thereto must be made with the freight carrier in accordance with such carrier's policies and procedures. Claims for Equipment damaged during shipment are not covered under the warranty provision stated herein.

17. Export Laws. The obligation of Company to supply Equipment under this Agreement is subject to the ability of Company to supply such items consistent with applicable laws and regulations of the United States and other governments. Company reserves the right to refuse to enter into or perform any order, and to cancel any order, under this Agreement if Company in its sole discretion determines that performance of the transaction to which such order relates would violate any such applicable law or regulation. Customer will pay all handling and other similar costs from Company's factories including the costs of freight, insurance, export clearances, import duties and taxes. Customer will be "exporter of record" with respect to any export from the United States of America and will perform all compliance and logistics functions in connection therewith and will also comply with all applicable laws, rules and regulations. Customer understands that Company and/or the Equipment are subject to laws and regulations of the United States of America which may require licensing or authorization for and/or prohibit export, re-export or diversion of Company's Equipment to certain countries, and agrees it will not knowingly assist or participate in any such diversion or other violation of applicable United States of America laws and indemnify Company for any damages resulting to Customer or Company from a breach of this paragraph by Customer.

18. General. Except as provided below, to the maximum extent provided by law, this Agreement is made and shall be interpreted and enforced in accordance with the laws of the state of New York for Equipment shipped to a U.S. location and the laws of the province to which Equipment is

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shipped within Canada, without regard to its conflict of law principles that might otherwise call for the application of a different state's or province's law, and not including the United Nations Convention on Contracts for the International Sale of Goods. Any action or suit arising out of or related to this Agreement must be commenced within one year after the cause of action has accrued. To the extent the Equipment is being used at a site owned and/or operated by any agency of the Federal Government, determination of any substantive issue of law shall be according to the Federal common law of Government contracts as enunciated and applied by Federal judicial bodies and boards of contract appeals of the Federal Government. This Agreement contains all of the agreements, representations and understandings of the parties and supersedes all previous understandings, commitments or agreements, oral or written, related to the subject matter hereof. This Agreement may not be amended, modified or terminated except by a writing signed by the parties hereto. No documents shall be incorporated herein by reference except to the extent Company is a signatory thereon. If any term or condition of this Agreement is invalid, illegal or incapable of being enforced by any rule of law, all other terms and conditions of this Agreement will nevertheless remain in full force and effect as long as the economic or legal substance of the transaction contemplated hereby is not affected in a manner adverse to any party hereto. Customer may not assign, transfer, or convey this Agreement, or any part hereof, or its right, title or interest herein, without the written consent of the Company. Subject to the foregoing, this Agreement shall be binding upon and inure to the benefit of Customer's permitted successors and assigns. This Agreement may be executed in several counterparts, each of which when executed shall be deemed to be an original, but all together shall constitute but one and the same Agreement. A fully executed facsimile copy he

**19. Equal Employment Opportunity/Affirmative Action Clause.** Company is a federal contractor that complies fully with Executive Order 11246, as amended, and the applicable regulations contained in 41 C.F.R. Parts 60-1 through 60-60, 29 U.S.C. Section 793 and the applicable regulations contained in 41 C.F.R. Part 60-741; and 38 U.S.C. Section 4212 and the applicable regulations contained in 41 C.F.R. Part 60-750 Executive Order 13496 and Section 29 CFR 471, appendix A to subpart A, regarding the notice of employee rights in the United States and with Canadian Charter of Rights and Freedoms Schedule B to the Canada Act 1982 (U.K.) 1982, c. 11 and applicable Provincial Human Rights Codes and employment law in Canada.

#### 20. U.S. Government Work.

The following provision applies only to direct sales by Company to the US Government. The Parties acknowledge that Equipment ordered and delivered under this Agreement are Commercial Items as defined under Part 12 of the Federal Acquisition Regulation (FAR). In particular, Company agrees to be bound only by those Federal contracting clauses that apply to "commercial" suppliers and that are contained in FAR 52.212-5(e)(1).

The following provision applies only to indirect sales by Company to the US Government. As a Commercial Item Subcontractor, Company accepts only the following mandatory flow down provisions: 52.219-8; 52.222-36; 52.222-36; 52.222-36; 52.222-39; 52.247-64. If the sale of the Equipment is in connection with a U.S. Government contract, Customer certifies that it has provided and will provide current, accurate, and complete information, representations and certifications to all government officials, including but not limited to the contracting officer and officials of the Small Business Administration, on all matters related to the prime contract, including but not limited to all aspects of its ownership, eligibility, and performance. Anything herein notwithstanding, Company wilh have no obligations to Customer unless and until Customer provides Company with a true, correct and complete executed copy of the prime contract. Upon request, Customer will provide copies to Company of all requested written communications with any government official to the prime contract prior to or concurrent with the execution thereof, including but not limited to approval from Company prior to providing any government official any information about Company's performance of the work that is the subject of the Proposal or this Agreement.

**21. Limited Waiver of Sovereign Immunity**. If Customer is an Indian tribe (in the U.S.) or a First Nation or Band Council (in Canada), Customer, whether acting in its capacity as a government, governmental entity, a duly organized corporate entity or otherwise, for itself and for its agents, successors, and assigns: (1) hereby provides this limited waiver of its sovereign immunity as to any damages, claims, lawsuit, or cause of action (herein "Action") brought against Customer by Company and arising or alleged to arise out of the furnishing by Company of any product or service under this Agreement, whether such Action is based in contract, tort, strict liability, civil liability or any other legal theory; (2) agrees that jurisdiction and venue for any such Action shall be proper and valid (a) if Customer is in the U.S., in any state or United States court located in the state in which Company is performing this Agreement or (b) if Customer is in Canada, in the superior court of the province or territory in which the work was performed; (3) expressly consents to such Action and waives any objection to jurisdiction or venue; (4) waives any requirement of exhaustion of tribal court or administrative remedies for any Action arising out of or related to this Agreement; and (5) expressly acknowledges and agrees that Company is not subject to the jurisdiction of Customer's tribal court or any similar tribal forum, that Customer will not bring any action against Company in tribal court, and that Customer will not avail itself of any ruling or direction of the tribal court permitting or directing it to suspend its payment or other obligations under this Agreement. The individual signing on behalf of Customer warrants and represents that such individual is duly authorized to provide this waiver and enter into this Agreement and that this Agreement constitutes the valid and legally binding obligation of Customer, enforceable in accordance with its terms.

1-26.130-4 (0614) Supersedes 1-26.130-4(0214)