

866.317.7899

WWW.SHUBEE.COM



*Satisfaction Guaranteed... No Matter What!™*

# SUCCESS GUIDE

**YOU HAVE ONE CHANCE  
MAKE THE BEST FIRST IMPRESSION**



**WARNING!**

USE OF SHUBEE® PRODUCTS WILL CAUSE EXTREME SUCCESS. WHETHER YOU WANT IT OR NOT!

ShuBee®



110 Columbus West  
toll free 866.317.7899 • local 478.40



## “By networking with successful professionals, I grew my Plumbing and HVAC business to \$5.5 million. And this is how...”

My name is Steve Stone, and I am the owner of ShuBee®. ShuBee® evolved from my own experience owning and running a Plumbing and HVAC company. My staff and I truly understand the hurdles you go through each day. I started my business the same way you probably did - with one truck and a dream. Fortunately, I started networking. I began associating with successful professionals and grew our business to 32 vehicles and \$5.5 million in sales.

The ShuBee® products we have designed are the same products I used to help my plumbing/HVAC business reach my vision. ShuBee® offers the tools needed to show value to your customers and give your technicians pride in their jobs. It's a fact that customers perceive value from what they can see. Our products are specifically designed for “sight to gain attention”.

We know you can buy your shoe covers and other sight to gain attention products anywhere. Here are some of the many advantages of buying with ShuBee®:

**We want to share our knowledge with you.** Why? It's simple - if you grow, we grow. We've helped thousands of business owners just like you. We have knowledge specific to your industry and your customers.

**We can help you grow your business while cutting your yellow page advertising.** We can teach you how to use our products the right way and offer marketing solutions to shrink what you may be spending on old and outdated phone book ads.

**We are here for the long haul.** We are committed to helping you drive your business to the next level. We gladly take new product requests and have a goal of adding the products you need to our catalog.

Give us five minutes of your time and we will share our experiences with you and show you the products that will blow the doors off your competition. Feel free to call me personally or contact one of our Service Consultants today.

### It's a great day at ShuBee®, how can we make you smile today?

**Steve Stone, ShuBee®**  
Chief Energy Officer and Owner

*Satisfaction Guaranteed... No Matter What!*

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**SHUBEE'S® MISSION** is to be the industry leader in products, services and solutions that transforms the way service companies maintain and grow their business, with a commitment to establishing partnerships and encouraging continual improvement in the workplace with integrity.

## SATISFACTION GUARANTEED

WE'RE SO CONFIDENT IN OUR PRODUCTS THAT WE'LL PAY TO HAVE THEM RETURNED IF THEY DON'T WORK FOR YOU!

"Very responsive as always. Tamiko reminded me a couple of weeks prior to my order that I might need to re-order shoe covers. I delayed and called them during the Holidays and still got the product in a timely fashion. Really appreciate "covering" for me."

**Albert Nahman**, *Albert Nahman Plumbing & Heating*,

"I always enjoy calling your company; the first thing I hear when I call is "how can I make you smile today?" and that makes me smile, so thank you!! Eric has always taken care of us by being so knowledgeable and courteous. Yes, I would recommend you. Thank you."

**Debby**, *Ohio*

"Every time I place an order with ShuBee®, Maria is always so helpful and quick. She is on top of the ball all the time and it makes ordering so much faster and easier!" **Jennifer Pruszinske**, *Minnesota*

"Always a great experience with ShuBee®. The products are great and remind your customer that you are looking out for them. Rose always helps us and she is great. I also like the informational blogs/emails they send out from time to time-great customer service material. Thanks ShuBee®!"

**Shannon Bartlett**, *Bartlett Heating and Cooling, Inc.*

## Experience the HIVE

*Satisfaction Guaranteed... No Matter What!™*

# HOW TO GET YOUR TECHS TO WEAR SHOE COVERS & WHY THEY SHOULD

Steve Stone, *ShuBee®*  
Chief Energy Officer

A lot of our clients have a hard time getting their technicians to use shoe covers but here's the technique that I used during my time as a plumbing/HVAC business owner.

**1** We had all of our staff; dispatcher, warehouse guys, and our secretaries wear shoe covers for one week. Every morning when they came in they would have to put the shoe covers on. We told them "When a technician asks you, or they even giggle that you are

wearing shoe covers, say 'I want a raise.'" And watch the buzz go around the office. Just do it for one week.

**2** The next week you're going to role out the program. The program goes like this: use a tool program and use a ShuBee® Report Card. We sent this report card out behind every technician. You want to do this because you want to know what's going on. You can't ride with them on every call so you want to know did they show up on time, were they courteous, did they wear their shoe covers? And for every report card that you get back that says they wore their shoe covers you put \$2 into a tool account for them. Let's say they do an average of six calls a day for 20 working days that would be \$240 a month for their tool account. Once you start that tool account and it starts building up, they start using the shoe covers and the results are phenomenal.



**3** When the technicians see the reaction of the customer and they say "Well while you're here will you go down there and look at this other bathroom?", add on sale. He makes more money, the customer is happy, every body wins.

You have to remember this: You could be the best tech anywhere, and we all have good techs working for our company,

but customers perceive value by what they see. It's called "sight to gain attention". If you use ShuBee® Shoe Covers, I'm telling you, it will make the biggest impact on your staff, your techs and your customers. They're making more money, customers are happier and you are making more money... People remember you for what they don't expect, good or bad. Do this program for six months. When the technicians see the response from the customer, you could even stop the tool program because they are going to be asking you for shoe covers.

You will love it and your guys will continue wearing them for years and years. But you have to start the program. Talk to your techs and ask them, "Would you like a raise?", "Would you like to make more money?" Surely they will say yes. Well, here's a simple way to do it!



## CONTENT CALLOUT!

Do you have an idea for an article? A suggestion for a story? What information would you like to see in our Buzz Newsletter or our Success Guide? Email us at [creative@shubee.com](mailto:creative@shubee.com) or give us a call at 866.317.7899 and we will get it taken care of!

## SHUBEE® ORIGINAL SHOE COVERS

You've got big boots and you cannot lie. That doesn't mean you should have to suffer on the job with small, inadequate shoe covers. You deserve shoe covers that were made for a BIG JOB. A shoe cover that works hard and helps you take care of your clients. ShuBee® Original Shoe Covers are made with big jobs in mind.

ShuBee® Original Shoe Covers are made for service industry professionals. These Original Shoe Covers keep your parched, dirty boots from messing up your client's clean, expensive floors. You're welcome.

**NEW!**  
Wide Mouth Opening!  
Heel to Toe!



SKU	QTY	OPTION
C SB SC DB	300	CASE
C SB SC LB	300	CASE
C SB SC BLK	300	CASE
C SB SC DG	300	CASE
C SB SC YL	300	CASE
CSB SC GN 362	300	CASE
C SB SC OR	300	CASE
C SB SC RD	300	CASE
C SB SC WH	300	CASE



3 DISPENSER BOXES  
PER CASE!



## BIGGER AND BETTER

"I bought some shoe covers a couple months ago and my guys only have good things to say about them. They are so much sturdier and thicker than those we previously used." **Mary Bingaman, A&D Mechanical Services**

## SHUBEE® WATERPROOF SHOE COVERS

It can be a wet, cruel world out there. You're just trying to do your job and make it through one day without ending up a complete mess. That's where we come in. ShuBee's® got you covered, literally, with ShuBee® Waterproof Shoe Covers. Slide these bad boys over your boots, and keep that muddy, wet mess between your boots and ShuBee® Waterproof Shoe Covers.

ShuBee® Waterproof Shoe Covers are made out of a textured plastic material that's perfect for holding back the flood that wants to ruin your clients expensive flooring. You're not going to let that happen, are you? We didn't think so.



3 DISPENSER BOXES  
PER CASE!

SKU	QTY	OPTION
C SB SC WP GN	240	CASE
C SB SC WP DB	240	CASE
C SB SC WP LB	240	CASE
C SB SC WP BLK	240	CASE
C SB SC WP YL	240	CASE
C SB SC WP OR	240	CASE
C SB SC WP RD	240	CASE





## SHUBEE® ORIGINAL AND WATERPROOF SHOE COVERS - PINK

Help drive your company's sales while showing your clients you care. Support Breast Cancer Awareness with ShuBee® Shoe Covers in Pink. Over 90% of consumers want to know what your company is doing to support a cause. Don't just tell them, show them.

Your clients will remember who went above and beyond to take care of them and support a great cause with these ShuBee® Original and Waterproof Shoe Covers in Pink.

SKU	QTY	OPTION
C SB SC PK	300	CASE
C SB SC WP PK	240	CASE



### FREE

"I wear mine for:" buttons for your service technicians with purchase of our ShuBee® Shoe Covers in Pink!

## COVERED FOR THE CAUSE INCREASE PROFIT AND ENGAGEMENT WITH CAUSE MARKETING

Caryn Ethridge, *ShuBee® Creative Marketing Manager*

It used to be that a business could thrive by simply providing product to their consumers. Nowadays, however, there is much more involved in running a successful business. We are a generation that is immersed in generosity. It's been called "Generation G" – the idea that we are a society pushing back against the economic crisis. We have started lifting ourselves, and our companies, out of the hole that we have created or been exposed to. There is a societal shift where people and companies take a genuine interest in making this world a better place. Enter "Cause Marketing": the action of a company to align itself with a non-profit organization to help support the cause through a mutually beneficial partnership.



### MARKETING A DIFFERENCE

The ever-increasing popularity of cause related marketing is not only a benefit to the cause but also to your community, business and the consumer. A Duke University and Cone survey found that 8 in 10 consumers would switch brands if it supported a good cause. Have you ever purchased an item with a ribbon on it or added a dollar to your sale to support the local animal shelter? Then you're a consumer of cause marketing. As Philip Kotler mentions in his book "Marketing 3.0," companies must relay to their clients they are a "purpose-driven social brand". A study conducted by Edelman revealed that 87 percent of U.S. respondents agreed that companies have to place the same interest on the well-being of our society as the wellbeing of themselves. We have become a country adamant upon bettering ourselves and expect the brands we align ourselves with to do the same. The obligation to your client does not stop



at simply supporting a cause. As a company, you have a duty to your consumer to propose a win-win solution that the partnership with your cause provides. What benefit are you giving your client?

This is not to say that because you market the good deeds you do as a company, or provide your clients with the win-win, you will instantly gain more business and increase your profits. Clients must see the steps your company is taking towards making the world a better place. We must begin to take a step back and realize the role we play in this ever-evolving market is one that

aligns us with purpose-driven commitment to more than just the success of our company. Find a walk or a charity event that your company can participate in. While supporting the community and showing your clients you stand behind your cause, you will also build a bond within your company that will increase employee engagement and happiness in the workplace.

So, you see, it's all worth it. Supporting a cause can do just as much for you and your company as you can do supporting a cause. If your company hasn't started Cause Marketing yet, share the importance and benefits to make sure that it becomes a priority. Cause sponsorship reached \$1.78 billion in 2013, an increase of 4.8% from 2012. Pretty soon Cause Marketing will be a requirement for companies to increase profitability. And it's always better to be ahead of the curve.



## SHUBEE® SUPERBEE SHOE COVERS

It's a bird! It's a plane! NO! It's ShuBee's® SuperBee Shoe Covers, here to save the day!

These super strong grime fighters are here to lead dirty boots to justice. ShuBee® SuperBees feature a **visible, double layer where you need it most** with elastic seams to help you change into your super-wear faster than Clark Kent. Make sure your service technicians are prepared for even the most dangerous jobs with ShuBee® SuperBee Shoe Covers!

SKU	QTY	OPTION
C SB SC BEE 289	240	CASE

**3 DISPENSER BOXES  
PER CASE!**



## QUALITY PRODUCTS • QUALITY PRICE • QUALITY SERVICE

"We have been ordering from ShuBee® for years! The Armordillo Shoe Covers are great for our techs during the winter months to protect our customers flooring when entering their homes. This product is made of quality material, worth the price and always delivered in a timely manner. Rose is a great Customer Service Representative, it's always a pleasure calling in my order!" AAC Services Heating and Cooling



**2 DISPENSER BOXES  
PER CASE!**

## SHUBEE® ARMORDILLO SHOE COVERS

Like the Armadillos native to the great south, our ShuBee® Armordillo Shoe Covers are built to withstand a journey across four lanes of extensive highway traffic. The difference? You won't see ours on the side of the road.

**ShuBee® Armordillo Shoe Covers are the toughest disposable shoe cover on the market.** If you're in need of a little more protection than our Original or Waterproof ShuBees®, you've got to try these bad boys. The heavy-duty fabric tells liquid messes who's boss while the light weight feel makes your feet shout "HALLELUJAH"! **These Shoe Covers are like Armor for Your Feet™.**

SKU	QTY
C SB SC ARM	200

## SHUBEE® DURASOLE SHOE COVERS

For the ultimate in shoe cover protection, ShuBee® DuraSole Shoe Covers are the toughest non-woven shoe covers you can get! Even Mike Tyson couldn't bruise up these behemoths!

When your facing your strongest opponent these shoe covers work as hard and long as you do. ShuBee® DuraSole Shoe Cover offer superior protection against the harsh conditions in the ring and functions better than standard paper or medical grade covers. The polypropylene and polyethylene bonded top and is splash resistant and features a sewn rubber sole that acts as an extension of your work boot. You will be floating like a butterfly and stinging your competition like a bee!

SKU	QTY
C SB SC WCFXL	200



# SHOW THE EXTRA STEPS YOU'RE WILLING TO TAKE TO PROTECT YOUR CLIENT'S INVESTMENTS!

In your line of work you have to go into people's homes and businesses. A client will be hard pressed to call you back, let alone refer you to their friends and family, if you leave a mess behind. Not to mention, a good steam cleaning might hit your bottom line pretty hard.

We feel you because we've been there. So we came up with this crazy idea to make surface protection that you roll out and just throw away when you're done with a job. Too good to be true? Check it out...



ShuBee The Red Carpet Treatment

## THE RED CARPET TREATMENT®

The Red Carpet Treatment® rolls out like a dream while preventing heavy traffic from ruining your client's floors and comes up without hurting that poor carpet's feelings... or your bottom line. While you're working hard The Red Carpet Treatment's® highly visible color will work with you, making sure your clients see the extra steps you're taking to protect their home. So get out there and show 'em you mean business by rolling out The Red Carpet Treatment® for your clients. It will make them feel like a star!

SKU	SIZE	COLOR
D SB RCT 24	24" X 200'	RED
D SB RCT 36	36" X 200'	RED



ShuBee The Blue Floor Treatment

## THE BLUE FLOOR TREATMENT™

Why so glum, chum? Don't be blue, ShuBee's® got just the product to protect your client's expensive ceramic and marble surfaces. ShuBee® Blue Floor Treatment® is perfect for those hard surfaces that could get all scuffed up when you're doing work, son. Minimal damage means maximum moolah. We think that's what you're going for, isn't it?

Just like all the other awesome products ShuBee® has, The Blue Floor Treatment® shows your clients you are willing to protect what's important to them. That's how to keep 'em coming back for more. Turn that frown upside down. You're clients will love you for this!

SKU	SIZE	COLOR
D SB BFM 24	24" X 200'	BLUE
D SB BFM 36	36" X 200'	BLUE

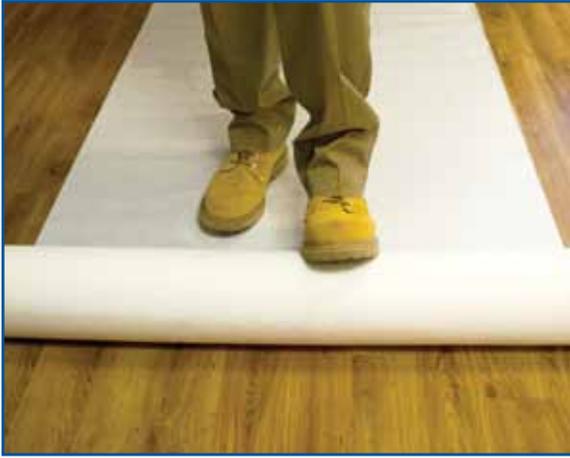


## THE CLEAR CARPET TREATMENT™

Same great product, just a little less "pizzazz" than our Red Carpet Treatment®. The Clear Carpet Treatment™ has a lightly tacky adhesive backing that won't transfer residue onto carpet. We designed ShuBee's® The Clear Carpet Treatment™ specifically to protect synthetic fiber carpets from dirt and traffic damage. Perfect for use on carpet, in carpeted hallways or other high-traffic areas you need to protect.

SKU	SIZE	COLOR
D SB CPF 24	24" X 200'	CLEAR
D SB CPF 36	36" X 200'	CLEAR

## SHUBEE® SURFACE LINER™



Here's the deal: You want to show your clients that you care about their home. You want to do unto other's carpets, hardwood, linoleum, tile, ect... as you would have them do unto yours. Well... maybe you should treat their floors a little better than your own. But how?

ShuBee® offers this amazing, all purpose Surface Liner to keep you covered on every job! Get it, covered?

The light tack adhesive bottom works on any surface and, check it out, it's reusable. That's right, guy, this luxurious 44 mil thick floor protection can be rolled right back up and taken to your next job. Finally a floor protection that works as hard as you do. Now, show it some respect!

SKU	SIZE	COLOR
D SB FL	40" X 54'	WHITE

## SHUBEE® CUSTOM HD LOGO MAT

Want to make the best, first impression with your clients? We got this, yo! Just make sure to take a ShuBee® Custom Logo Mat on every job to lay out in front of your client. Use this product as a door mat or a tool mat and your client will notice the extra steps you take to protect their investments. Personalized with your company name or logo, these mats feature a non-skid backing and are sure to impress clients.

Multiple color options available and multiple sizes to create a full color marketing tool sure to bring your company to mind the next time your client needs service or a repair.

SKU	SIZE	COLOR
D SB CLM 2X3	2' X 3'	MULTIPLE
D SB CLM 3X4	3' X 4'	MULTIPLE
D SB CLM 4X6	4' X 6'	MULTIPLE

**FREE  
CUSTOM  
DESIGN**



## MAINTAIN A PROFESSIONAL IMAGE

"We've been using ShuBee® Shoe Covers and carpet protector for years. The products work great and help us maintain a professional image." **Bob, Illinois**

## SUPERSCAPE™ LOGO MAT

You want your clients to know you're better than your competition, right? So use ShuBee's® SuperScrape™ Logo Mats. They offer a superior printing surface for your full color logo or promotional message with photo-realistic images, print ready artwork, tones and shades all produced with unparalleled detail and clarity. SuperScrape™ Logo Mats are perfect for any application. Suitable for indoor or outdoor use, the high-traction surface effectively removes and traps tough dirt, grime and water from shoes and is resistant to oils and chemicals.

SKU	SIZE	COLOR
D SB SSI	MULTIPLE	MULTIPLE



### SHUBEE® RED SERVICE MAT



Our versatile mat is far more durable than drop cloths, plastic sheeting or rosin paper and saves money and time by lasting job after job! The soft felt-like topside protects client's floors from scratches. The backing of the mat is a heat resistant rubber to ensure a grip on hard surfaces. The ShuBee® Red Service Mat is washable and reusable to help cut down on surface protection costs.

SKU	SIZE	COLOR
D SB RR	32" X 48"	RED

### SHUBEE® SUPER RED RUG



The Super Red Rug is great for greeting clients at the door or as a plush, comfortable service mat! It's durable, reusable and its high quality Berber pattern prevents splashing if wet. The 80 mil vinyl backing helps cushion and prevent scratches and scuffs on your client's floors.

SKU	SIZE	COLOR
D SB SRR	3' X 4'	RED

### SHUBEE® RED RUNNER



The ShuBee® Red Runner protects your client's home by keeping general work traffic grime and dirt off surfaces. It also keeps your tools and general service work from damaging their floors.

The ShuBee® Red Runner can also protect services by absorbing paint, oils, grease, and cleaning agents. This runner can be used for various projects in which a drop cloth would be too slippery and unreliable.

SKU	SIZE	COLOR
D SB RUNNER	32" X 15'	RED

## GREAT PRODUCTS AND GREAT SERVICE

"We have been purchasing from ShuBee® for more than 12 years. I personally like ShuBee® because all the reps are very courteous. I usually speak with Rose and she is very professional and always calls me back to ask if I received our product, plus she follows up and asks if we need other items. Thanks again for supplying such great products. I also enjoying reading the Buzz, it is very informative and I pass them on to our supervisors too." **Dwayne**, *MMM Plumbing, Heating and A/C*



### CLEAN FEET MAT

Need an easy way to clean your feet on jobs that require a lot of in and out? Here you go! These Clean Feet Mats have a firm frame to hold the sticky pads in place that will take the fuss out of cleaning up. Simply place it at your client's front door and when you walk on it the dirt sticks to it, not you. Wahlah! All you have to do is peel back the sheet when you need a clean one. Your client's floors are clean and you barely had to do anything.

SKU	QTY
D SB CF KIT	1

### LIQUILOCK™ GEL

How many times have you removed a toilet only to have water from the S-trap spill all over the floor? Avoid creating more cleanup work for yourself, or stains and damage to your customer's floor, by using Oatey® LiquiLock™. LiquiLock™ is a quick gel formula that solidifies remaining water during toilet removals. This safe, non-toxic formula solidifies in as little as four minutes, allowing quick and clean removal of the toilet.

**STEP ONE: Pour** – Turn off supply line. Flush toilet and hold, draining all water from the tank. Pour contents of package into remaining water a. 1 pack for 1.6 gallon toilet b. 2 packs for 3.5 gallon toilet.

**STEP TWO: Gel** – Non-toxic powder gels remaining water in 4 minutes!

**STEP THREE: Remove** – Transport the toilet without leaks or messy spills! Once the repair is complete, simply reconnect supply lines, refill the toilet tank and flush away the gel!

SKU	QTY
D SB LIQLOCK	1



# DID YOU KNOW?

Sense of smell has a very big impact on your clients! Using any of these great ShuBee® Citrus Products can not only help your techs smell great, they can also increase your referral and return business! Learn more about how ShuBee® citrus products help generate revenue on page 19!



## SHUBEE® CITRUS WIPES

In a hurry? ShuBee® Citrus Wipes™ clean on the go. Powerful yet safe cleaning agents work together with an absorbent, non-scratching abrasive hand cleaning towel. ShuBee® Citrus Wipes™ are pre-moistened, heavy-duty towels that are smooth on one side and have pumice scrubbing power on the other. Works fast to loosen, dissolve, and absorb dirt and grease. Deep cleaning scrubbers remove embedded grime easily while it conditions and softens hands.

But how good does it clean you ask? Citrus based products are safer to use than most petrochemical solvents and do a very good job of replacing many of them. Since citrus based cleaners are extracted from natural resources, they do not add any materials into the environment than what would naturally occur.

SKU	SIZE	QTY
P SB QK	10.5" X 12.25"	60 WIPES/TUB



## SHUBEE® ALL PURPOSE CITRUS CLEANER™

Clean most any surface with ShuBee® All-Purpose Citrus Cleaner™! This citrus-based cleaner is safe for most washable surfaces including aluminum, chrome, metal, plastic, ceramic, linoleum, porcelain, stainless steel, vinyl, rubber and wood. The foaming citrus formula clings to vertical surfaces for longer contact time. Simply spray it on and wipe it off with no rinsing! Available in a generous 19.25 oz no-mess spray can.

Did you know that aroma therapists consider citrus oil a tonic for anxiety and depression?

The scent is even used to stimulate the digestive system. Citrus oil is very refreshing in nature and its smell creates a relaxed atmosphere your clients will love AND remember!

SKU	SIZE	QTY
P SB APC	19.25OZ	1 CAN

## SHUBEE® THE MONEY MAKER PILL® KIT AND VIAL



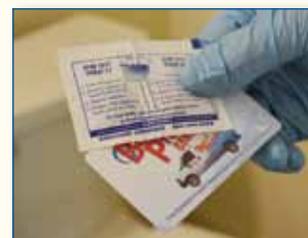
The Money-Maker Pill® is manufactured specifically for plumbing add-on sales and fostering customer loyalty by showing you care about their home and water bill! It is an easy way to see if a toilet tank is leaking. Just drop a tablet into the toilet tank, wait 15 minutes, and if the toilet bowl water begins to turn blue that means the tank is leaking!

ShuBee's® Money-Maker Pills® Technician's Vial of 25 is a convenient container that allows technicians to easily use tablets while on a job - if there's a leak it's an instant add on sale!

ShuBee's® Money-Maker Pills® 2-Pack contains 2 dyes per packet and valuable instructions that explain to the homeowner how much money they can save by fixing leaks and how to use the dyes to test toilets

themselves. Always give your business card with these packets at the end of the job so that if a customer does find a future leak they can give you a call!

SKU	QTY	OPTIONS
D SB LDKITS	1 KIT	2 PILLS AND A BROCHURE
D SB LD20	25 PILLS	1 BOTTLE



# KEEP YOUR TECHS LOOKING CLEAN AND PROFESSIONAL FROM THE FIRST JOB OF THE DAY TO THE LAST

The last thing Ms. Jones wants to see when she opens the door to let your technician in is a uniform filthy from a long days work.

We cover it all... (Get it? HAHA!) From our technician's favorite TriShield™ Coveralls that feature ShuBee's® very own five pocket design to keep your hands free on the job, to our HydroShield Waterproof coveralls that keep you clean in even the messiest conditions.

Service companies everywhere struggle with the cost of keeping their technicians clean and professional throughout the day. You only have one chance to make a first impression. Use ShuBee® Coveralls on every job to stay as clean on the last job of the day as you were on the first.



**ZIPPER FRONT!**

## SHUBEE® TRISHIELD™ COVERALLS

These work tough coveralls feature ShuBee's® own five-pocket design, three pockets on the front and two on the back, to provide enough room to store your tools and keep your hands free to do your work. Made from a lightweight, breathable material, our TriShield™ Coveralls will keep your uniforms free from dirt and grime. Our TriShield™ Coveralls are fully disposable, but extra tough & tear resistant to make them reusable.

SKU	SIZE	OPTIONS	COLOR
C SB CA DB L	LARGE	NO HOOD	DARK BLUE
C SB CA DB XL	XL	NO HOOD	DARK BLUE
C SB CA DB 2XL	2XL	NO HOOD	DARK BLUE
C SB CA DB 3XL	3XL	NO HOOD	DARK BLUE
C SB CA DB 4XL	4XL	NO HOOD	DARK BLUE
C SB CA DB H L	LARGE	HOOD	DARK BLUE
C SB CA DB H XL	XL	HOOD	DARK BLUE
C SB CA DB H 2XL	2XL	HOOD	DARK BLUE



## SHUBEE® ENVIROSHIELD™ COVERALLS

Our Enviroshield™ Coveralls are made from a low lint, anti-static material that provides excellent protection against dry and airborne particles. The spun-bound olefin fibers deliver high tear resistance while maintaining comfort. These white, splash-resistant coveralls can be used for a variety of applications. Enviroshield™ Coveralls are commonly used for clean-room environments and also excellent for general utility applications such as painting and spraying.

SKU	SIZE	OPTIONS
C SB CA ES H/NP L	L	HOOD/NO POCKET
C SB CA ES H/NP XL	XL	HOOD/NO POCKET
C SB CA ES H/NP 2XL	2XL	HOOD/NO POCKET
C SB CA ES H/NP 3XL	3XL	HOOD/NO POCKET



## SHUBEE® HYDROSHIELD™ COVERALLS



ShuBee® HydroShield™ Coveralls are perfect for those in need of an added layer of protection. For Service technicians that are outside in muddy and wet conditions, these ShuBee® HydroShield™ Coveralls are made with a coated polypropylene material to keep you dry. Elastic wrists and ankles create a tighter seal for added protection.

SKU	SIZE	COLOR
C SB CA WP DB L	LARGE	DARK BLUE
C SB CA WP DB XL	XL	DARK BLUE
C SB CA WP DB 2XL	2XL	DARK BLUE
C SB CA WP DB 3XL	3XL	DARK BLUE



## SHUBEE® ECONOSHIELD™ COVERALLS



For more economical or price conscious jobs use ShuBee® EconoShield™ Coveralls. Similar to our Five-Pocket Coveralls, but made from a lighter-duty polypropylene material.

Our EconoShield™ Coveralls also features a heavy-duty zipper and an extra long torso for added comfort and durability on the job.

SKU	SIZE	COLOR
C SB CA PP WH L	L	WHITE
C SB CA PP WH XL	XL	WHITE
C SB CA PP WH 2XL	2XL	WHITE
C SB CA PP WH 3XL	3XL	WHITE



**SAVE  
WITH  
SHUBEE®**

“We recently switched to ShuBee® to provide us disposable coveralls. Their coverall is equivalent to the product we were using but we were able to purchase it at a much lower price. With 410 facilities averaging 300 pieces per plant monthly, we were able to reduce our expenses by over \$1,000,000 a year.” **A leading U.S. paper manufacturer**



## SHUBEE® THREE PIECE RAIN SUIT



These industrial strength rain suits resist tears and abrasions. They feature a durable front fly, vented cape back, non-conductive snaps, suspenders with elastic snap fly, corduroy collar and gather snaps for the waist and ankles. Three separate pieces make the ShuBee® Three Piece Rain Suit easy to don and doff. Use the pieces individually for more versatile use when needed.

SKU	SIZE	COLOR
RW353MCH	M	YELLOW
RW353LCH	L	YELLOW
RW353XLCH	XL	YELLOW

# LET SHUBEE® HELP INCREASE YOUR REVENUE WITH OUR LINE OF SHUBEE® CALL BACK TOOLS

ShuBee® knows how important it is to stay in front of your clients and we offer various ways for you to do just that.

Our unique marketing call back tools are designed specifically to keep your name in front of clients should an appliance need repairing or replacing.

Keep your clients off the internet by making sure your clients know exactly who to call next time they need the types of services you offer! ShuBee® offers free design by our talented marketing team for any of these products. Just send us your logo and we'll do the rest.



## SHUBEE® TOILET TAGS® CALL BACK TOOL

The ShuBee® Toilet Tag was conceptualized by our very own Master Plumber and CEO, Steve Stone. Knowing the importance of staying in front of current and potential clients, Stone figured out a way to be top of the mind when a repair or replacement is needed.

Simply place the ShuBee® Toilet Tag® inside the tank of each toilet you install or repair. Our attention-getting tags will ensure your company's name and phone number are front and center anytime a client needs to lift the tank lid to investigate toilet problems. ShuBee's® exclusive design will not interfere with inner workings of the toilet.

SKU	QTY
D SB STT-500	500
D SB STT-1000	1000
D SB STT-2000	2000



## SHUBEE® STOP! STICKERS™

Place a STOP! Sticker™ on every piece of equipment you install or service so your clients know who to call when they are in need of service or a repair. Stop your competition in their tracks with ShuBee® STOP! Stickers™.

Available in both indoor or laminated outdoor varieties. Our Generic STOP! Stickers™ leave you room to write your information for each job. Our Custom STOP! Stickers™ are custom printed with your company name or logo and telephone number.

SKU	QTY	OPTION
D SB STOPSTK	500	INDOOR
D SB OD STOPSTK	500	OUTDOOR
D SB SS GI	1	INDOOR
D SB SS GO	1	OUTDOOR



## SHUBEE® CALL BACK STICKERS

Leave these stickers on any appliance or fixture and be sure that when the next service call is needed, your company will be right there to assist! These stickers are great for appliances, furnaces, water heaters, equipment panels and much more!

ShuBee® can include any information you need to make sure your clients know to call you when they need service.

SKU	QTY	OPTIONS
D SB ST-1000	1000	4"X3"
D SB ST-2500	2500	4"X3"
D SB ST 5 X7 - 1000	1000	5"X7"
D SB ST 5 X7 - 2500	2500	5"X7"



**FREE  
DESIGN!**  
on these  
marketing  
items

# GAIN A COMPETATIVE EDGE WITH FRANK BLAU VALVE TAGS



## FRANK BLAU FULL COLOR VALVE TAGS

Leave your custom printed Full Color Frank Blau Valve Tag behind on every service or install job. The cards will hold up against the elements longer than other call back tools.

SKU	QTY	OPTIONS
D SB FC CVT-1000	1000	FULL COLOR
D SB FC CVT-2000	2000	FULL COLOR
D SB FC CVT-5000	5000	FULL COLOR



## FRANK BLAU ORIGINAL VALVE TAGS

There's plenty of room for your company information as well as punch out or check-mark identification for special use.

SKU	QTY	OPTIONS
D SB FC VT-1000	1000	GREEN OR ORANGE
D SB FC VT-2000	2000	GREEN OR ORANGE
D SB FC VT-5000	5000	GREEN OR ORANGE

**Steve Stone, ShuBee® CEO**  
*Contributing Author*

**F**runk Blau Valve Tags give homeowners a reference for important utility shut offs. For example, if a mom or wife is at home by herself and there's an emergency situation, she can refer to the valve tag to know where to shut off her water supply or other important valves. The valve tags also let the husband know where these utility turn offs are located in case he needs to show a technician when having a service performed. Frank Blau Valve Tags are great identifiers for crucial emergency shut offs.

One of the cool things about valve tags is they are a vital marketing tool as well. The tags stay in front of the customer. For instance, if the water heater is in the utility room and someone goes in that room to do laundry, they see it constantly. It's something that stays in front of the customer 24/7. Frank Blau Valve Tags stand out and go along with our "sight to gain attention" philosophy. Frank Blau Original Valve Tags are printed on a bright day-glo orange or florescent green. Frank Blau Full Color Valve Tags offer the added benefit of full color on both sides of the tag and they are printed on plastic stock that is designed to last for years and years.

The shut off information on the back of the valve tags is set up so the homeowner knows what types of equipment are in their home. That way the homeowner is informed and can better explain to a service tech the issues they are experiencing.

### FROM MY EXPERIENCE IN THE PLUMBING INDUSTRY

I know a service tech will go to a home about every three years. Many times customers don't remember who or what company they called last because so much time has passed. Frank Blau Valves Tags keep potential customers off of Google and out of the phonebook trying to find a plumber or technician, instead, they think of your company when a service is needed. Sometimes, the house gets sold. Then the new homeowner sees the valve tag and knows which plumber or service company was used by the previous homeowners. A lot of times the new

homeowner will be comforted by the fact that the previous owner trusted you and that you are already familiar with the equipment. They think if the company on the valve tag is good enough for the previous owners, it should be good enough for them. So in that respect, the valve tags act as a "Trust Me Badge" for your company.

When I joined a success group in 1992, I was introduced to these tags. I instantly saw an opportunity to keep customers out of the phone book, but I knew it would take time and dedication. At Steve Stone Plumbing we would send report cards after each technician. On which we asked questions like "Did your technician show you the emergency shut-offs?" and "Did they tag your main water valve to show you where to shut it off?" We rewarded technicians who tagged the homes by giving them little incentives like a dollar for every home they tagged.

### THEY LAST FOR YEARS

About 6 months ago I bought an investment property and while looking at the laundry room I spotted the water heater in the corner. On the water heater I saw a Frank Blau Valve Tag with Steve Stone Plumbing information on it! I was thrilled! I started putting tags out in 1992. That means the valve tag was in that home for approximately 22 years. I was extremely proud to find that tag and to be able to leave a positive footprint in a home is a great and unique marketing opportunity. It allows you to be who the homeowner thinks of first when a need arises. Frank Blau Valve Tags are a small investment up front and the reward is tremendous.

So my advice is to start now. Don't procrastinate. Look at what you are spending on your different marketing medias to get the call from a new customer. Frank Blau Valve Tags would be a minimal cost to ensure you don't lose that customer in the future for other services. When you service a home and you walk out without leaving a positive footprint, the odds are you will not get a return call. Remember, a plumber visits a home about every three years, and a homeowner changes homes about every 7. What a valuable tool to be able to stay in front of your customers every day for years and years to come! It's a must!

# CREATE A STRONG BRAND FOR YOUR BUSINESS WITH THESE PROVEN BRANDING ITEMS

Branding is an important part of any business' success. It is the fastest way a business can convey what they stand for to their clients and prospects. Creating a strong brand can, in turn, create brand loyalty to increase referrals and return clients.

A simple business card can go a long way to help brand your business. ShuBee® has a full line of branding and promotional products for you to

choose from to achieve bigger business and increased profits.

If you're not taking the steps to brand your business you can be sure you are losing business to your competitors!

Work with our in-house team of award-winning designers to create any branding tools you need. If you don't see a product you want, request it and we will get it for you.



## SHUBEE® LOGO SHOE COVERS

What better way to extend your brand than while you are protecting your clients possessions? Wearing ShuBee® Shoe Covers sets the stage for your clients to know the level of service they are about to receive. Many clients love them so much they ask for a pair! Place your logo on our Original ShuBee® Shoe Covers and make sure your clients remember the extra steps you take to protect their investments and who to call the next time they need service or a repair.



SKU	QTY
C SB SC LOGO	24 CASES



## SHUBEE® BUSINESS CARDS

Whether you are trying to start or expand a business, ShuBee® Business Cards are a must for networking!

Use our full-color custom printed Business Cards as your first round of branding tools!

SKU	QTY
D SB BC-250	250
D SB BC-500	500
D SB BC-1000	1000



## SHUBEE® HD WATERPROOF BUSINESS CARDS

Want to make sure your business card stands the test of time? How about standing out when your client goes through all the various business cards they've collect through out the years? With ShuBee® Waterproof HD Business Cards we've got you covered. If these bad boys were around during a nuclear explosion they'd be the only thing left, except the cockroaches.

SKU	QTY
D SB WP BC-250	250
D SB WP BC-500	500
D SB WP BC-1000	1000



## SHUBEE® STICKERS

A sticker is a sticker, right? Wrong! ShuBee® Stickers are designed and manufactured with you in mind. ShuBee® Stickers are tough and made to stand out. Whether it's the Weather Resistant Vinyl, Extended Durable Life or the Shiny Foil Appliance sticker, make sure your information is right there in front of your clients when they need it most.

SKU	QTY	OPTIONS
D SB SCP ST2	250	4"X3" TWO COLOR
D SB SCP ST3	250	4"X3" THREE COLOR
D SB ELD ST2	250	4"X3" TWO COLOR
D SB ELD ST3	250	4"X3" THREE COLOR
D APPL STBLK	500	1"X2" BLACK ONLY
D SB APPL ST2	500	1"X2" TWO COLOR



## SHUBEE® BUSINESS CARD MAGNETS

Every time someone opens the refrigerator door for a late night snack, you'll be there. Stand out from the competition and keep your clients away from the yellow pages or Google. Put your name and important information front and center so you'll be the first company called when a service is needed.

SKU	QTY
D SB BCM-250	250
D SB BCM-500	500
D SB BCM-1000	1000



## SHUBEE® CUSTOM VAN MAGNETS

If you want a magnet that stands out above the rest, ShuBee's® Custom Van Magnents are just what you've been looking for.

The Custom Van Magnents can be made to look just like your service track or van and hold up heavy papers and photos on the fridge. Leave behind this great marketing tool and your name will stay in front of your customer and you'll always be just a phone call away.

SKU	QTY
D SB CVM-500	500
D SB CVM-1000	1000
D SB CVM-2000	2000



## YOUR DESIGN DEPARTMENT DID A FABULOUS JOB!

"Just wanted to let you know we received the new business cards and they look GREAT! Brian, you and your design department did a fabulous job! It was nice working with you through this process and will recommend you and ShuBee® to my associates. Thanks again for a job well done." **George Spear**, *Spear Plumbing and Heating, Inc.*

## SHUBEE® MAILBOX HANGERS



Leave these ShuBee® Mailbox Hangers behind in neighborhoods you have recently finished work in and wait for the customers to start calling in. Whether you want to promote the services you provide or specials you have, these ShuBee® Mailbox Hangers are a great way to reach potential clients.

SKU	QTY
D SB DH-1000	1000
D SB DH-2500	2500

## SHUBEE® YARD SIGNS



Whether you need some advertisement on a job you are currently working on or you want something to place around town to generate more business, ShuBee® Yard Signs are the perfect tool to grow your business.

Place in the yard of the house you are servicing or a residential street in your target area and let everyone know who to call when they need your services!

SKU	QTY
D SB YARDSIGN	1

## SHUBEE® POSTCARDS



Postcards are a great, inexpensive way to get in front of your clients and potential clients. Use them as a seasonal tool to keep clients up-to-date on what specials you are running. You can also send this great marketing tool out to the areas you wish to target for new business letting them know where you are located and what services you offer.

SKU	QTY
D SB PC-500	500
D SB PC-1000	1000

# PROMOTE SAFETY, SECURITY AND PROFESSIONALISM

## BE A STEP ABOVE THE REST



### SHUBEE® SEAL OF TRUST® SHOE COVERS

Providing your client with a sense of safety and security can mean the difference in a positive or negative review. Make sure your clients know that you do everything you can to make sure they are safe in their homes with your technicians.

Start from the ground up with these ShuBee® Seal of Trust™ Shoe Covers. The Seal of Trust® promotes a higher level of safety, security and professionalism to your clients. Often clients are wary of who they let in their homes. Remind your clients that you are a certified, background checked and drug free company with these easy to slip on Shoe Covers.

SKU	QTY	OPTION
C SB SC SOT	300	CASE

### SHUBEE® SEAL OF TRUST® PATCHES

The Seal of Trust® Patch promotes a higher level of safety, security and professionalism to your clients. ShuBee® created these Seal of Trust® patches specifically for service industry professionals to be able to add them to their uniforms! Simply iron on these patches to show your clients that your technicians are background checked, drug tested and certified.

These Seal of Trust® Patches are a simple way to brand your business and show your clients your level of professionalism is a step above the rest! Make your clients feel comfortable and watch your revenue steadily rise.

SKU	QTY	OPTIONS
D SB SOT OV	1	OVAL
D SB SOT RT	1	RECTANGLE



### SHUBEE® TRUST ME™ ID BADGES

Presentation is everything. The ShuBee® Trust Me™ ID Badge communicates to your clients they can trust your technicians with their most valuable possessions. The Trust Me™ Badge makes you look like a pro while adding professionalism to your uniforms. Professional appearance and proper identification instills customer confidence and trust in you and your company. Trust in your company leads to more referrals and sales. You play the part, now look it.

ShuBee's® double sided, full color Trust Me™ ID Badge is a 30mil PVC Plastic that offers a durable, long-lasting wear. These badges come hole punched with a snap clip and strap.

Provide your clients with an extra level of confidence in your company with the ShuBee® Trust Me™ ID Badge.

SKU	QTY
D SB IDTM TEMPLATE	1

## SHUBEE® REPORT CARD

Want to find out how your technicians are performing on the job without having to physically be at every service call? Give your customers the ShuBee® Report Card to find out if you make the grade! When asked, your customers will gladly fill out these helpful report cards.

Highly successful businesses keep track of employee job performance. Our Report Cards help you identify areas that may need improvement and maintain documentation for employees who deserve a promotion or raise. Custom printed with your business and mailing information to gather the information you want to know!

SKU	QTY
D SB RC1	1000



## SHUBEE® THANK YOU CARDS

Let your customers know how much you appreciate their business with ShuBee's® personalized Thank You Cards. Custom designed with your company's information, these cards will be sure to keep your customers coming back to you for their next service. Blank and Custom envelopes are available.



SKU	QTY
D SB TYC-250	250
D SB TYC-500	500
D SB TYC-1000	1000



## SHUBEE™ FAMOUS SCENT™ SPRAYS

Smell your way to success with ShuBee® Scent Sprays™! Our sprays are 99% citrus oil, so a little lasts a long time. Citrus oil is a natural air freshener! Put an 8oz can in every service truck and always leave the job site smelling better than you found it. ShuBee® Scent Sprays™ come in three scents: Famous Citrus™ for a clean fresh scent or Juicy Tropical™ for a sweeter citrus scent!

**NOW INTRODUCING:** Mountain Snow, for a more manly reminder of the work you've provided. Each of our scents are perfect for gaining customer loyalty in residential contracting industries!

Did you know that aroma therapists consider citrus oil a tonic for anxiety and depression? It is even used to stimulate the digestive system. Citrus oil is very refreshing in nature and its smell creates a relaxed atmosphere your clients will love and remember!

SKU	QTY	OPTIONS
P SB OA	1 8OZ CAN	CITRUS SCENT
P SB OAT	1 8OZ CAN	TROPICAL SCENT
P SB OAMS	1 8OZ CAN	MOUNTAIN SNOW SCENT

## SENSE OF SMELL CREATES A MEMORY

"One of the interesting things I speak about when I train technicians is what customers are sensing. When it comes to the sense of smell a person's brain works differently because what we smell is linked to our memory and our emotion. When a technician takes one of these cans of ShuBee® Spray after he does some work and just gives a little spray, that sense of smell creates a memory.

I urge technicians, if they're on a job site, to use a can of ShuBee® Spray to create that scent customers will remember. It's one of the ways to make yourself stand out and differentiate you and your company in your market place."

**Steve Coscia**, *President of Coscia Communications Inc.*



# GET A GRIP WITH SHUBEE® GLOVES WE'VE GOT THE RIGHT GLOVE FOR YOU!

No matter what job you are working on or what glove requirements you may have, ShuBee® has the right glove for you. Our disposable gloves offer great tactical sensitivity while continuing to provide protection when needed. Our heavy-duty

work gloves are perfect for jobs where you need a sturdier, stronger glove. We have gloves for every job!

Don't see the glove you need? Give us a call and we will get it for you.



## SHUBEE® UGLY GLOVES®

A plumber's hands are vital to the job, protect your most valuable tools with ShuBee® Ugly Gloves®. The PVC embedded fingers and palms allow cables to rotate smoothly in your hands without damaging the glove. This means that on top of protecting your hands far better, ShuBee® Ugly Gloves® will also last far longer than outdated metal embedded leather gloves.

SKU	QTY	OPTIONS
D SB GL UGC	1	SAFETY CUFF
D SB GL UG	1	NO CUFF



## SHUBEE® GRIP CHIP GLOVES

The ShuBee® Grip Chip Gloves are a perfect choice for any job that requires sure grip. Even wet, muddy conditions such as those common in pipe laying or groundwork don't stand a chance against these heavy-duty gloves. The ShuBee® Grip Chip Gloves are jersey-lined for T-shirt soft interior feel. The outer shell features heavy-duty, triple-dipped PVC construction for extra-grip and years of use.

SKU	QTY	OPTIONS
D SB GL2450	1	SAFETY CUFF
D SB GL2453	1	NO CUFF

## THE ULTIMATE ROOTER GLOVE

"Metal embedded roter gloves can become uncomfortable fast. The ShuBee® Ugly Glove® is made specifically for plumbers and most especially for roter jobs. When the cable is spinning it creates friction. The regular metal roter gloves get hot, but these don't. We like that a lot better." **Peach Services Inc.**

## SHUBEE® BULLY TOUGH GLOVES

Service technicians' hands can get tired from stiff, heavy gloves. Not a problem for these Bully Tough™ Gloves. We coat each pair with a premium solution of PVC that remains pliable even under demanding conditions. After heat-curling, we etch Bully Tough™ Gloves with a sandy finish for an easy, secure grip. Fully lined with soft cotton jersey and treated with Actifresh to reduce odors from perspiration.



SKU	OPTIONS
J GL7110	ONE SIZE



## THICKSTER GLOVES

These high quality, super duty, industrial strength Thickster™ Gloves give you the added protection you need while providing a better grip. They are 15 mils, over 3 times thicker than standard latex gloves. The 11-inch beaded cuff goes further up the arm to provide additional protection.

SKU	SIZE	OPTIONS	SKU	SIZE	OPTIONS
D SB TH PF L	L	POWDER FREE	D SB TH L	L	LIGHTLY POWDERED
D SB TH PF XL	XL	POWDER FREE	D SB TH XL	XL	LIGHTLY POWDERED
D SB TH PF XXL	XXL	POWDER FREE	D SB TH XXL	XXL	LIGHTLY POWDERED

## INDUSTRIAL STRENGTH LATEX GLOVES



Our Latex Gloves are industrial-strength! These Latex Glove have a thicker build for increased durability and feature textured palm and fingers for better gripping. Perfect for added protection against bumps and scrapes while working.

SKU	SIZE	OPTIONS
D SB LG PF M	M	POWDER FREE
D SB LG PF L	L	POWDER FREE
D SB LG PF XL	XL	POWDER FREE
D SB LG LP M	M	LIGHTLY POWDERED
D SB LG LP L	L	LIGHTLY POWDERED
D SB LG LP XL	XL	LIGHTLY POWDERED

## SHUBEE® Black Gauntlet NITRILE GLOVES

### SILVER EDITION



Get in the black and out of ordinary nitrile gloves. Black Gauntlet™ Silver Edition gloves provide a distinctive, professional look without sacrificing the tough nitrile protection you've come to expect.

SKU	SIZE	OPTIONS
D SB NGB PF L	L	POWDER FREE
D SB NGB PF XL	XL	POWDER FREE
D SB NGB PF XXL	XXL	POWDER FREE



## SHUBEE® Black Gauntlet NITRILE GLOVES

### GOLD EDITION



Our Black Gauntlet™ Gold Edition gloves have a five mil thick construction, an extended cuff, and three times the puncture resistance of comparable latex or vinyl gloves, making our nitrile gloves an excellent choice for your industrial jobs.

SKU	SIZE	OPTIONS
D SB NGB PF L	L	POWDER FREE
D SB NGB PF XL	XL	POWDER FREE
D SB NGB PF XXL	XXL	POWDER FREE



## CUSTOMER SERVICE IS SECOND TO NONE

“ShuBee® is one of the best vendors we have. They are always friendly, knowledgeable, and helpful. Their customer service is second to none and their products are top quality and reasonably priced. We never have problems with our orders and customer service lets us know what specials they have going and how we can maximize savings on our purchases. ShuBee® is top notch and we will always continue to do business with them.” **Jes Sims, Air Assurance Company**

## 3 MIL NITRILE GLOVES



These nitrile gloves set the new standard utilizing thin wall technology for exceptional dexterity and unsurpassed tactile sensitivity. These gloves are powder free to help prevent contamination and are perfect for auto repair, body shops, industrial applications, janitorial work, plumbers or anywhere value-priced nitrile protection is needed. Nitrile contains no allergy causing latex proteins.

SKU	SIZE	OPTIONS
D SB NG PF3 L	L	POWDER FREE
D SB NG PF3 XL	XL	POWDER FREE

## BLUE NITRILE GLOVES



Protect yourself from the nicks and scrapes of work with our Blue Nitrile Gloves. These tough Nitrile Gloves are specially formulated to hold up against abrasions, tears and cuts. Nitrile contains no allergy causing latex proteins. Our Blue Nitrile Gloves are also resistant to petroleum-based products.

SKU	SIZE	OPTIONS
D SB NG PF M	M	POWDER FREE
D SB NG PF L	L	POWDER FREE
D SB NG PF XL	XL	POWDER FREE
D SB NG PF XXL	XXL	POWDER FREE
D SB NG LP M	M	LIGHTLY POWDERED
D SB NG LP L	L	LIGHTLY POWDERED
D SB NG LP XL	XL	LIGHTLY POWDERED

## 3 MIL VINYL GLOVES



These gloves break the price barrier, but still offer tough, latex free protection. This three mil Vinyl Glove combines superior comfort with unsurpassed tactile sensitivity. Powder free to help prevent contamination of fresh paint, adhesives and sealants.

SKU	SIZE	OPTIONS
D SB VL PF3 L	L	POWDER FREE
D SB VL PF3 XL	XL	POWDER FREE

## CR PRO™ CHLOROPRENE GLOVES 6 MIL



CR Pro™ 6 mil Gloves are disposable gloves developed from chloroprene and are right for a variety of applications. The exclusive patented technology of CR Pro™ 6 mil Gloves provide ideal hand protection against abrasive and corrosive chemicals, grease, contaminated soil and composites, and sharp edges from plastic and other materials.

SKU	SIZE	OPTIONS
D SB 2011 L	L	POWDER FREE
D SB 2011 XL	XL	POWDER FREE

## CR PRO™ CHLOROPRENE GLOVES 8 MIL



CR Pro™ 8 mil Gloves provide extra comfort, exceptional tactile sensitivity not provided by heavier alternatives and an extended cuff for more coverage. These disposable gloves are developed from chloroprene and are right for a variety of applications such as food services, residential service contractor jobs, automotive repair and any other dirty project.

SKU	SIZE	OPTIONS
D SB 2012 L	L	POWDER FREE
D SB 2012 XL	XL	POWDER FREE

## VINYL ARM SLEEVE COVERS



ShuBee's® Vinyl Arm Sleeve Covers offer added protection with its high-quality 8-mil vinyl. The elastic ends protect your sleeves and skin from fats, oils, chemicals, and abrasion. The 18" length protects even larger workers.

SKU	SIZE	QTY
D SB SLEEVE	18" LENGTH	1 PAIR

## EXCEPTIONAL CUSTOMER SERVICE

"Not only do we receive quality products, we receive exceptional customer service and you can't put a price on that. Thanks for always exceeding our expectations, and Rose, you're the best!" **Jennifer, Florida**

## REVERSE DOT GLOVES



Reversible Dot Grip Gloves grip better, protect hands better and they last longer! When one side is worn out, reverse for a fresh palm and fresh grip!

Reversible Dot Grip Gloves last twice as long! Cut down on product damage and worker injuries.

SKU	QTY	OPTIONS
D SB RDG	1	REVERSIBLE

## STRING KNIT GLOVES



These palm coated String Knit Gloves add durability and extended wear to the regular cotton gloves. This is the economical choice for a rubber-coated glove. It has a sure grip and protects against cuts and scrapes. Best of all it's inexpensive and can beat any budget.

SKU	SIZE
D SB RSKNIT	L

## SUPER STRING KNIT GLOVES



The Super String Knit Gloves offer all the great benefits of our String Knit glove with the added bonus of a better fit, better breath-ability and greater comfort for superior productivity and less fatigue on the job.

SKU	SIZE
D SB CSG L	L
D SB CSG XL	XL



## BROWN JERSEY GLOVES

Keep hard-working hands warm with our heavy Brown Jersey Gloves. A classic cool-weather glove, made better by ShuBee®. We pride ourselves on making these thicker and softer than typical brown jersey gloves.

We knit the fabric heavier than usual and dye it a rich, dark chocolate brown. You'll enjoy the cushioned feel and stretch fit.

SKU	SIZE
D SB BJG	ONE SIZE

## CUSTOMER FOR LIFE!

"ShuBee® is GREAT!!! The customer service is fantastic and the sales person I spoke with was very well informed and took the time to find out why I was buying the gloves and made a recommendation to a different product even though I was going to spend more on the product I was going to buy. The gloves have been perfect and I am a customer for life!" **Nancy, Georgia**



## FROGRIP GLOVES®

Frogrip® Gloves are designed to fit the natural curvature of your hands. The uncoated string-knit back provides excellent breathability while the palm-dipped textured rubber coating provides work-tough grip.

With a solid grip and quality resistance to abrasion and puncture, Frogrip® Gloves are perfect for general purpose applications like masonry, warehouse, shipping and receiving, carpentry, construction, landscaping and gardening.

SKU	SIZE
D SB GL FGM	M
D SB GL FGL	L
D SB GL FGXL	XL



## X-GRIP GLOVES®

The X-Grip® Glove offers the maximum Cut Resistance on the market! With a polyurethane coated palm and a 13 gauge WoolTran® polyester shell, the X-Grip® offers durability while providing a comfortable and flexible fit allowing for long term wear.

Protect your hands from hazardous and rough work! The X-Grip® is puncture, tear, abrasion and cut resistant. Perfect for work in steel and glass handling, assembly, manufacturing and duct work.

SKU	SIZE
D SB GL XGL	L
D SB GL XGXL	XL



110 Columbus West Drive  
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866.317.7899  
2014CATQ4

866.317.7899

WWW.SHUBEE.COM

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MORE, GREAT SAMPLES!

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**FREE SAMPLES!**

SHUBEE®  
SHOE  
COVERS



SHUBEE® SURFACE  
PROTECTION PRODUCTS



SHUBEE® MARKETING TOOLS



SHUBEE® DISPOSABLE GLOVES

